ATLANTA'S TOP 20 OFFICE FURNITURE DEALERS

Ranked by commercial sales volume in Atlanta -

Rar	ık		0000 441	Number	Total square	Number of full-time Atlanta				Neer
This year	Last year	Company	2009 Atlanta commercial sales volume	Number of Atlanta locations*	feet of Atlanta showroom space*	employees* / Outside salespeople*	Primary lines sold	Partial listing of specialty services	Chief Atlanta officer(s)	Year est. in Atlanta
1.	(1)	Carithers-Wallace-Courtenay LLC (C-W-C) 4343 Northeast Expressway Atlanta, Ga. 30340 (770) 493-8200 www.c-w-c.com	\$65,900,000	1	178,000	114 38	Herman Miller, Geiger, OFS, First Office, Kimball, National, Global	space planning, project management, installation and field services, storage, repair, asset management, demountable wall, health care	Paul Conley, Cindy Butler, Scott Marshall, Dave Randolph, Hal Brandon	1929
2.	(2)	DeKalb Office 1320 Ridgeland Parkway Alpharetta, Ga. 30004 (770) 360-0200 www.dekalboffice.com	\$34,745,000	1	35,000	94 23	Steelcase, Nurture, Details, Coalesse, Brayton, Metro, Vecta, National, Paoli, Nemschoff, Gunlocke	space planning, design, project management, asset management, installation, repair, panel and chair cleaning, reconfiguration, refurbishment	John R. Rasper	1952
3.	(3)	Corporate Environments of Georgia Inc. 1636 Northeast Expressway Atlanta, Ga. 30329 (404) 679-8999 www.corporateenvironments.com	\$26,419,167	1	25,000	41 13	Knoll, DIRTT, OFS, Allseating, Global, National, Bernhardt, Donco, Brayton, Sandler, Maxon	office furniture, moveable walls, raised flooring, sound masking, carpet, modular data and electrical, design, project management, installation, move management	Karen Hughes	1986
4.	(4)	Office Images Inc.^ 1515 Holcomb Woods Parkway Roswell, Ga. 30076 (770) 641-2640 www.officeimagesinc.com	\$20,400,000	1	9,000	40 13	Haworth, Paoli, HBF, Indiana Desk, National, Nemschoff, Lacasse	space planning, project management, installation, relocation, moveable walls, raised flooring, sound masking, asset management	Paul Lombardi	1985
5.	(6)	Business Interiors, by Staples 3719 North Peachtree Road, Suite 250 Atlanta, Ga. 30341 (770) 454-0679 www.businessinteriorsbystaples.com	\$15,000,000	4	30,000	200 52	Allsteel, HON, Global, Gunlocke, National, AmCase, Nordwall, AlS, Highmark, La-Z-Boy, Fellows, Carolina, Humanscale, Safeco, Surface Tech	computer-aided design (2-D and 3-D plus photo-quality renderings), project management, asset management, warehousing, relocation management, product maintenance, cleaning	Beth Blough	1995
6.	(5)	IAW LLC dba Ivan Allen Workspace 1000 Marietta St. N.W., Suite 224 Atlanta, Ga. 30318 (404) 760-8700 www.ivanallen.com	\$12,600,000	2	11,000	31 9	Allsteel, Gunlocke, Paoli, HON, HBF, Global, Nemschoff	installation, reconfiguration, storage, asset management, move services, project management, space planning	Hamp Hart, Jim Huslig, Tina Spencer	1902
7.	(10)	GSI Office Environments 3145 Avalon Ridge Place, Suite 150 Norcross, Ga. 30071 (678) 527-1050 www.gsi-executes.com	\$12,500,000	1	5,000	12 6	Kimball Office, Officity, HON, remanufactured Steelcase and Herman Miller, Mohawk carpet, pre-owned Knoll, Haworth, Herman Miller	phone and data wiring, floor coverings, move services, sound masking, space planning, project management, barcoded asset management, asset liquidation, warehousing	Brenden O'Neil	1969
8.	(NR)	TurnerBoone Contract^1320 Ellsworth Industrial Blvd.,Glassworks A1600Atlanta, Ga. 30318www.turnerboone.com	\$9,985,519	1	3,000	12 5	Haworth, Touhy, Lacasse, Trendway,Inscape, Global, OFS Brands, Gunlocke, Humanscale, Via, Krug, Allseating	procurement, project management, installation, specification, reconfiguration, asset management, repair, cleaning, architectural interiors products, product consulting	Ellen Turner, Laura Boone	2004
9.	(7)	NFL Officeworks 2870 Plant Atkinson Road Smyrna, Ga. 30080 www.nflinc.com	\$9,800,000	3	45,000	35 12	Alisteel, Open Plan Systems, HON, Global	space planning, project management, warehousing, installation, liquidation, rental	Rick Robillard	1992
10.	(8)	Office Furniture Expo Inc.5385 Buford Highway(770) 455-0440Doraville, Ga. 30340www.ofexpo.com	\$8,721,650	1	100,000	33 12	HON, Global, DMI, Hooker, La-Z-Boy, Martin, Mayline, Cherryman, Fairfeild, Lacasse, Office Star	space planning and office design, delivery, installation and repair, commercial and home office furniture, new and used office furniture and panel systems	Karl Altmann, Aaron Altmann	1981
11.	(11)	OM Workspace, contract furniture division of OfficeMax Inc. 4800 Highlands Parkway (770) 437-8700 Smyrna, Ga. 30082 www.omworkspace.com	\$8,000,000	1	3,000	8 4	Teknion, HON, National, Global, Izzy, Krug, La-Z-Boy, Mayline	installation, service, design, space planning, project management, asset management, leasing, recycling	Phil Wodecki	1994
12.	(NR)	Russell Ventures Inc. 322 Northpoint Parkway S.E., Suite D Acworth, Ga. 30102 (678) 574-9805 www.russellventures.com	\$7,300,000	9	NA	10 3	Bretford, Indiana Furniture, Falcon, Global, Humanscale, Lacasse, Landscape Forms, Fairfield, Mayline, Amtab, Inwood, Scholar Craft, Smith System, Thonet, United Chair	turnkey installation, design services and space planning	Richard B. Russell	1985
13.	(12)	Sheffield Office Products Inc. 3400 Corporate Way, Suite B Duluth, Ga. 30096 (770) 623-4452 www.sheffieldop.com	\$6,000,000	1	NA	21 10	Hon, Paoli, Whitehall, Fireking, Bretford, Indiana Desk, Royal, Taylor, Fulmarque,Abco	space planning, installation, project management, design, delivery	James H. Sheffield Jr.	1989
14.	(9)	Office Interiors Inc. 260 Peachtree St., Suite 2303 Atlanta, Ga. 30303 (770) 804-1589 www.oiatlanta.com	\$5,401,575	1	5,682	9 4	Teknion, Paoli, National, Humanscale	furniture design, relocation management, warehousing, furniture refurbishing, installation, pre-owned furniture brokerage	Bill Coons	1991
15.	(14)	Business Environments Corp. 1800 Wills Road, Suite 150 Alpharetta, Ga. 30004 (770) 667-3338 www.becusacorp.com	\$5,344,000	2	30,000	7 5	AIS, Kimball National, Global, CMI, HON, Krug, Lacasse, United Chair, Mattex, Indiana, Highmark, more than 480 product lines	office furniture installations, furniture lifting, carpet installations, cabling installations, moving and storage, furniture plans, AutoCAD design furniture layouts, warehousing	Ken Morris, Ken Scott	1999
16.	(13)	Atlanta Office Furniture 6695 Jimmy Carter Blvd. Norcross, Ga. 30071 (770) 734-9100 www.atlofficefurniture.com	\$3,200,000	1	27,500	14 4	AIS, Friant, refurbished Herman Miller and Used Panel Systems, Global, DMI, OFS, Cherryman, Mayline, Boss, HON, Williams, LaZ-Boy, Anatome, ISE, Nvision, Screenflex	free space planning, AutoCAD, panel systems, discount pricing, installation, furniture moving, cleaning, reconfiguration, storage, reupholster, touch up and repair	Bill Craven Sr.	1986
17.	(15)	Interspace Office Furniture Inc. 1625 Cobb Parkway S.E. Marietta, Ga. 30060 (770) 988-0091 www.interspaceoffice.com	\$3,000,000	1	18,500	15 5	Global, La-Z-Boy, Lacasse, remanufactured and pre-owned Herman Miller	computer-aided design, installation, space planning, reconfiguration, project management	Steve Laughman	1978
18.	(NR)	Office Creations Inc. 305 Shawnee North Drive, Suite 700 Suwanee, Ga. 30024 (678) 714-7474 www.officecreations.net	\$2,600,000	1	20,000	11 5	Turnstone by Steelcase, OFS, Paoli, JSI, Global, Cherryman, Humanscale, Trendway, Versteel, Indiana, National, DMI, Mayline	in-house design, in-house total relocation solutions, in-house delivery and installation, used furniture buying programs, used furniture showroom	Joy M. Mitchell, Andrea Moore	2001
19 .	(20)	Freedom Office Furniture Inc. 3380 Townpoint Drive, Suite 160 Kennesaw, Ga. 30144 (770) 514-0822 www.freedomofficefurniture.com	\$2,450,000	2	25,000	10 4	Logiflex, Global, Lacasse, ADI, National, NVision, Riviera	space planning, relocations, computer-aided design, project management	Theresa Hubbard	2005
20.	(17)	Business Furniture Atlanta Inc.1073-C Huff Road N.W.(404) 355-9493Atlanta, Ga. 30318www.bflatlanta.com	\$2,000,000	1	25,000	3 3	Paoli, Indiana Desk, Friant	space planning, reconfiguration, storage, liquidations	Kirk McElreath	1989

* Figures are current as of Aug. 1. ^ Company submitted a statement of verification supporting figures. NA - Not available or not applicable

NR - Not ranked or not relevant

SOURCES: Atlanta Business Chronicle research and the companies

It is not the intent of this list to endorse the participants or to imply that the size of a company indicates its quality. Although every attempt is made to ensure the accuracy and thoroughness of Atlanta Business Chronicle charts, omissions sometimes occur. All information listed is based on responses from the companies to Atlanta Business Chronicle surveys. Please send corrections or additions on company letterhead to Rachael Gates, Research Associate, Atlanta Business Chronicle, 3423 Piedmont Road, Suite 400, Atlanta, Ga. 30305, or e-mail rgates@bizjournals.com.